

Shell Nigeria Exploration and Production Company Limited (SNEPCo)

Tender Opportunity: Provision of Upper Completion Equipment and Services

Tender Ref. NG02003015

Nipex Tender Number: 0900160

(1.0) Introduction

SNEPCo hereby invites reputable and competent Nigerian Companies with the requisite expertise, experience, skilled manpower and technology to apply to be considered for inclusion in the bid list for the above named tender opportunity.

Please visit the Nigerian Petroleum Exchange Portal www.nipexng.com for further details.

(2.0) Scope of Work/Service Requirements

Scope of work and provision of services shall include but not limited to the following:

Hardware Purchases:

- Purchase of equipment and accessories for installation of oil production and water injector completions in SNEPCo's Bonga (deepwater) fields.

Services:

- Preparation, assembly and testing of upper completions equipment for delivery to drilling rig. Installation of equipment and related upper completion services offshore.

Personnel:

- Personnel to handle onshore preparation, testing/verification and offshore deployment of upper completion assemblies.

Storage:

- Services to ensure equipment is kept in premium condition over the duration of the contract. This involves the provision of climate controlled storage facility at the vendor base for SNEPCo owned equipment.
- Basic repair and preservation service for SNEPCo owned equipment, intervention tools and accessories.
- Equipment processing, preservation and storage for SNEPCo owned equipment.

(3.0) Mandatory Requirements

To be eligible for this tender exercise, interested Tenderers are required to be pre-qualified in the Product Category Well Completion Services (Product Cede 3.04.21

Category A-D excluding sand management) in NipeX Joint Qualification System (NJQS) database.

- Only successfully pre-qualified suppliers in this category will receive a Technical invitation to Tender (ITT).
- To determine if you are pre-qualified and view the product/service category you are listed for; open nipexng.com and access NJQS with your log in details, click on “Continue Joint Qualification Scheme tool”, click “check my supplier status” and then click “supplier product group”.
- If you are not listed in a product/service category and you are registered with DPR to do business, contact NipeX office at **30, Oyinkan Abayomi Street, Ikoyi Lagos** with your DPR certificate as evidence for verification and necessary update.
- To initiate the NJQS pre-qualification process, access nipexng.com to download application form, make necessary payments and contact NipeX office for further action.
- To be eligible, all tenders must comply with the Nigerian Content requirements in the NipeX system.

(4.0) Nigerian Content Requirements

Tenderers are to note that they will be requested during the technical tender to give full details of their relevant strategy to ensure that they fully comply with the Nigerian Oil & Gas Industry Content Development (NOGICD) Act, 2010 as non-compliance will constitute a Fatal Flaw in all tender evaluations. In line with the above, Tenderers will be required to ensure that information on the following, among others, is included in their technical submission:

(1) Demonstrate that the entity is a Nigerian Registered Company, or Nigerian

Registered Company as the contracting entity in genuine alliance or joint venture with foreign company with details on scope and responsibilities of parties for this work. Such companies must show evidence of joint venture binding agreement duly signed by the CEO of both companies including evidence or plans of physical operational presence and set-up in Nigeria.

(2) International or multinational company working through a Nigerian subsidiary must demonstrate that a minimum of 50% of equipment to be deployed for execution of work

shall be owned by the Nigerian subsidiary by providing a list of equipment for this tender and indicating those that will be owned by the Nigerian subsidiary.

(3) Furnish details of company ownership and share holding structure. Also submit clear photocopies of your CAC Forms C02 and C07.

(4) Provide evidence of what percentage of your key management positions is held by Nigerians and what percentage of the total work force are Nigerians. Also, show overall percentage of work to be performed in Nigeria and those by Nigerian resources relative to total work volume.

(5) Provide a Nigerian Content Plan providing a detailed description of the role, work scope, man-hours and responsibilities of all Nigerian companies and personnel that would be involved in executing the work. Also provide details of Nigerian Content focal point or manager.

(6) Provide evidence of Nigerian Content Equipment Certificate (NCEC).

(7) State proposed total scope of work to be conducted by Nigerian personnel (whether contracted directly or under subcontract agreements) with names and addresses including evidences of well equipped offices and workshop; attach past experience of such patronage.

(8) Specific to this work, provide detailed plan for staff training and development on equipment repairs & maintenance and procurement (including all software to be used, number of personnel, name of organization providing such training and evidence of past training record) for Nigerian personnel including description of any specific programs in place for transfer of technology and skills to indigenous businesses and Nigerians over the next five (5) years.

(9) Location of in-country facilities (Storage, workshops, repair & maintenance facilities and testing facilities).

(10) Contractor must be willing and able to provide evidence of maximization of made in Nigeria goods and services.

(11) Provide details on any other Nigerian Content initiative your company is involved in.

(5.0) Closing Date:

Only Tenderers who are registered in the NJQS Product Category as stated above as at **18th February 2015** being the advert closing date shall be invited to submit Technical bids.

(6.0) Additional Information:

- Expected Contract Award Date: Q4 2015.
- Contract Duration: 2 years + 1 year extension option.
- All respondents to Shell Nigeria advertisements must ensure full compliance with the Nigerian Oil & Gas Industry Content Development Act, 2010. Respondents should educate themselves on the Nigerian Oil & Gas Industry Content Development Act, 2010. Noncompliance will disqualify respondents from further consideration.
- All costs incurred in preparing and processing NJQS pre-qualification shall be to the Contractor's accounts.
- This advertisement shall neither be construed as any form of commitment on the part of SNEPCO to award any contract to any company and or associated companies, sub-contractors or agents, nor shall it entitle prequalified companies to make any claims whatsoever, and/or seek any indemnity from SNEPCO and or any of its partners by virtue of such companies having been prequalified in NJQS.
- SNEPCO will communicate only with authorized officers of the pre-qualifying companies and NOT through individuals or agents.

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Please visit NipeX portal at www.nipexng.com for this advert and other information. Also note that this contract will be progressed through NipeX system.